TELECOM ITALIA ANALYST & INVESTOR BRIEFING

London, December 3rd, 2008 - Grocers Hall - Princes Street, London EC2R 8AD

2009-2011 Strategic Plan Update

MARCO PATUANO



Safe Harbour

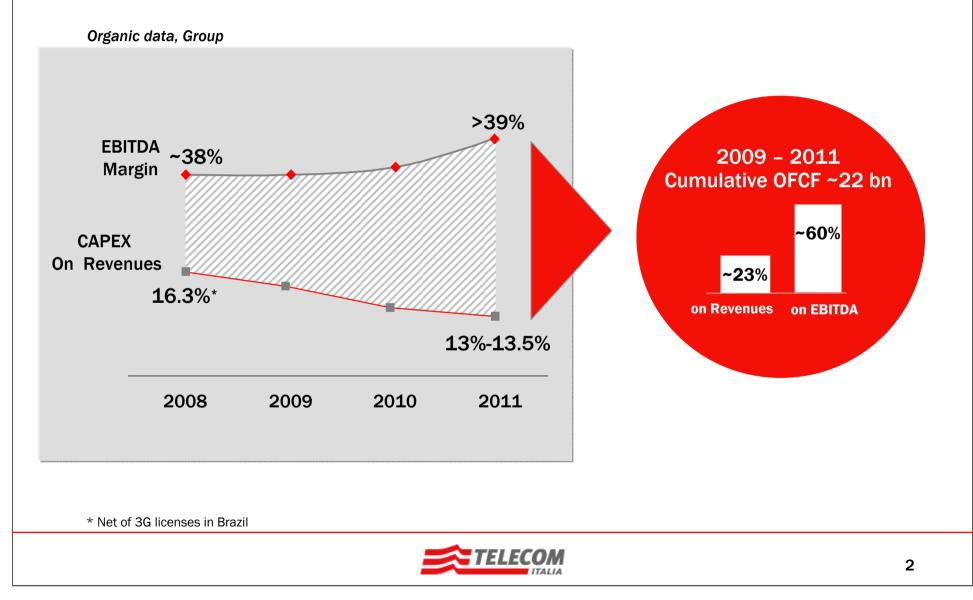
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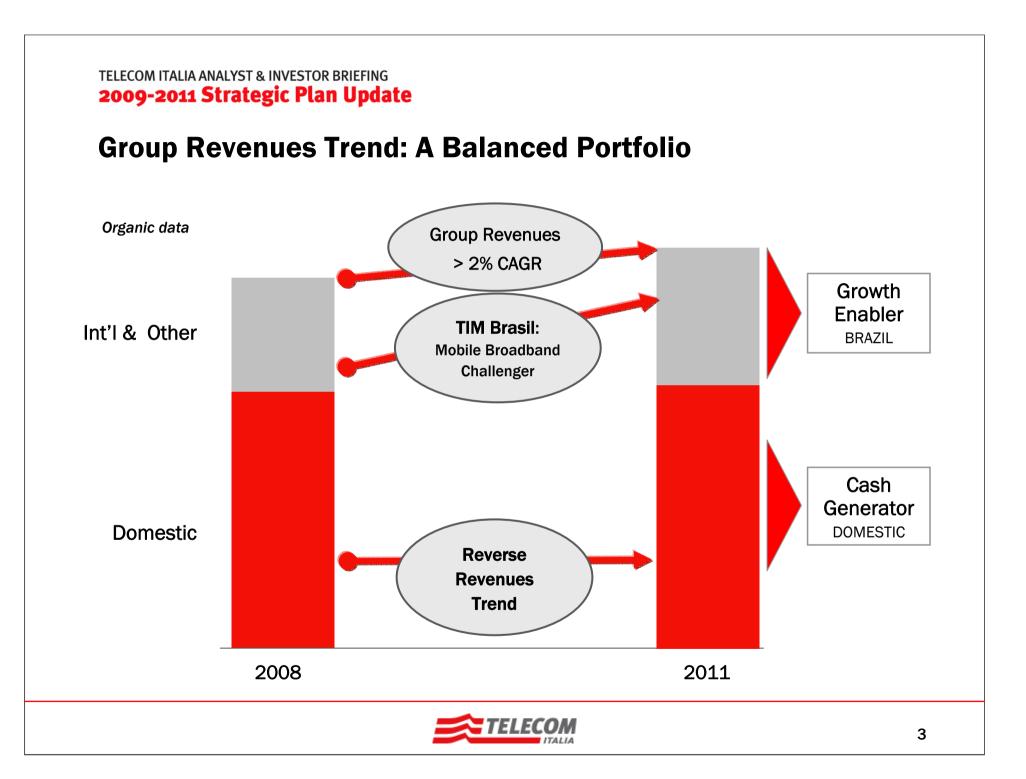
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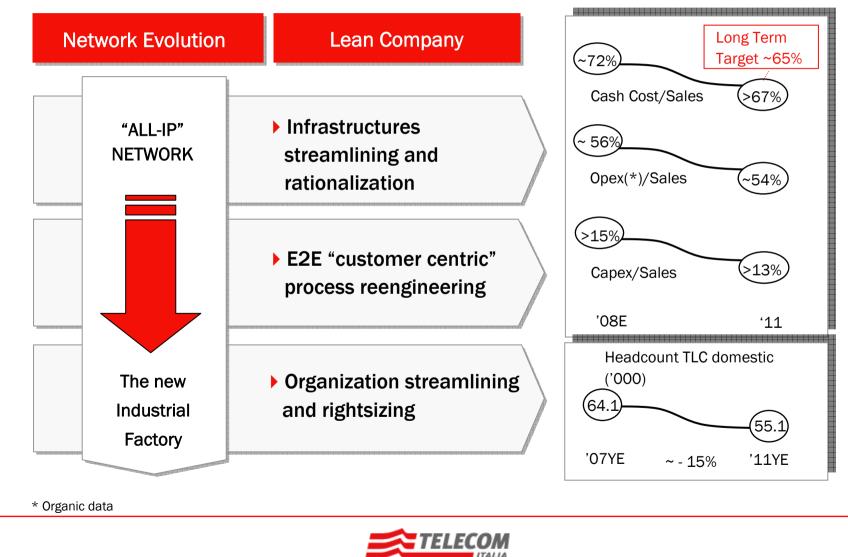


Operating Performance Boosts Value Creation





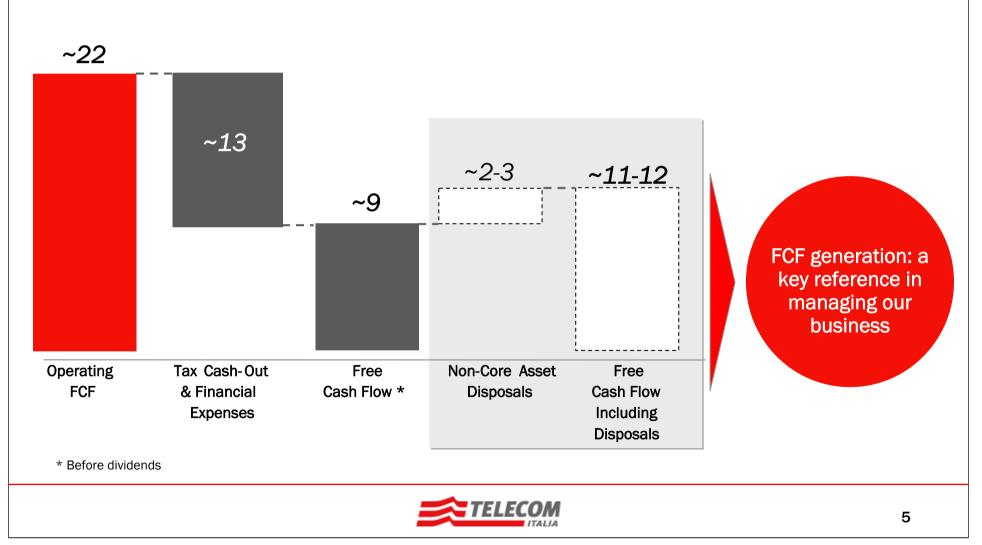
Reduce Domestic Cash Costs Through A Lean Organization

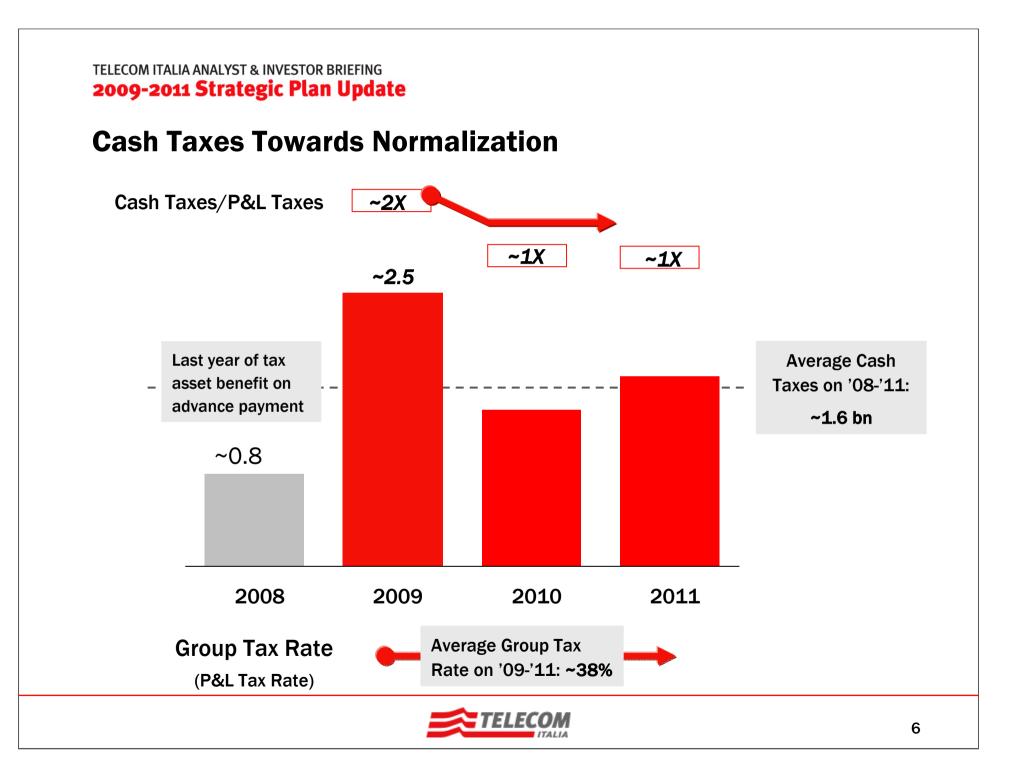


Free Cash Flow Generation '09 – '11

Cumulative '09-'11

€ Bn



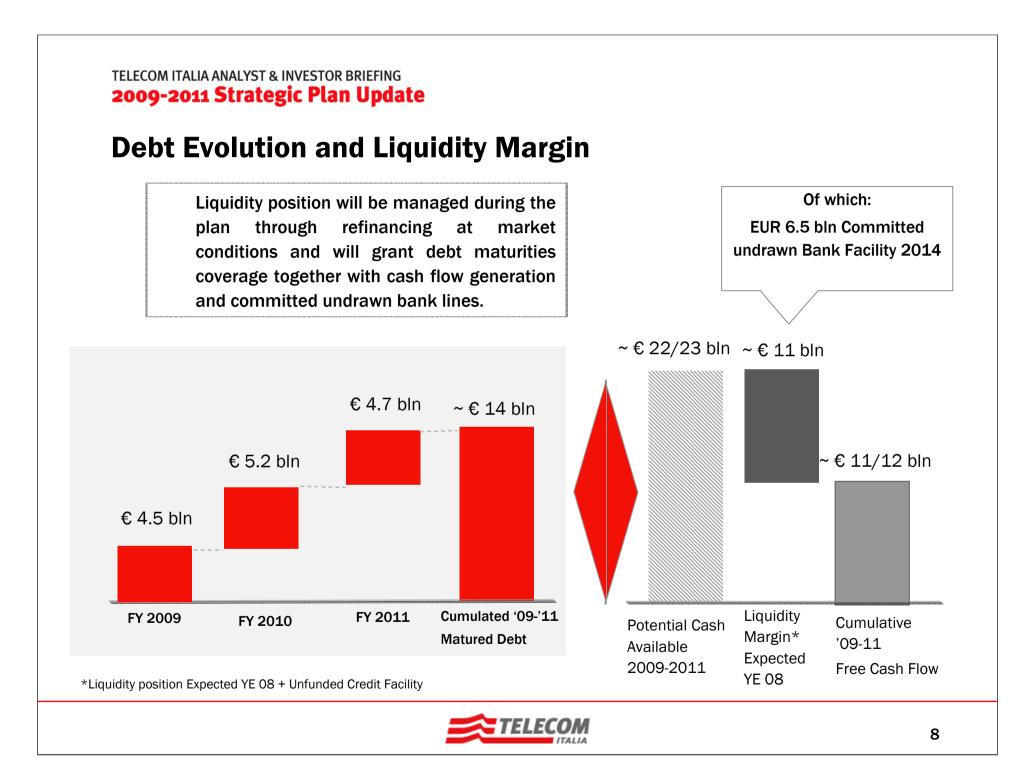


Financial Expenses: No Major Worsening Foreseen

- Average cost of debt at YE 2008 is foreseen to be approximatly 6%
- Fixed rate portion on gross debt ~72%*
- Given limited size of refinancing compared with total debt stock the impact of increased funding costs is limited. Net financial charges stabilized by deleveraging policy.
- Due to recent market evolution, the average cost of debt for 2009 2011 is expected to increase by approx. 50/75 bps
- TI will exploit its multi-markets and multi-products access in order to further diversify investor base

* As of September 30th, 2008





Continuous Deleveraging

€ bln

- Deleveraging is a key priority on the 3 year plan
- Targeting:
 - Reduction of Net Debt of at least ~€5.0 Bn by 2011
 - Target of ~ 2.3x Net
 Debt/EBITDA in 2011

