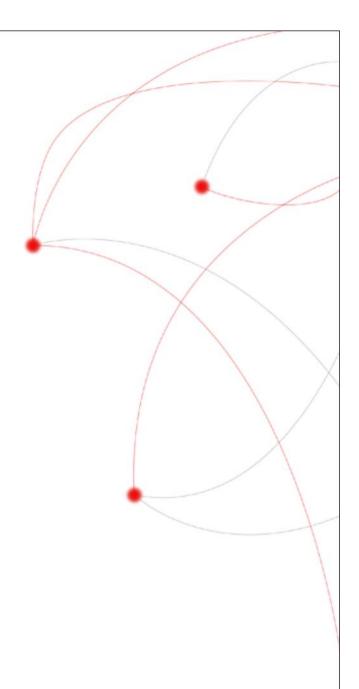
Telecom Italia Analyst & Investor Briefing 2009 Results & Strategic Plan Update Milan, April 13th, 2010

Telecom Italia Group Strategic Plan Update

ANDREA MANGONI





Safe Harbour

These presentations contain statements that constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places in this presentation and include statements regarding the intent, belief or current expectations of the customer base, estimates regarding future growth in the different business lines and the global business, market share, financial results and other aspects of the activities and situation relating to the Company and the Group.

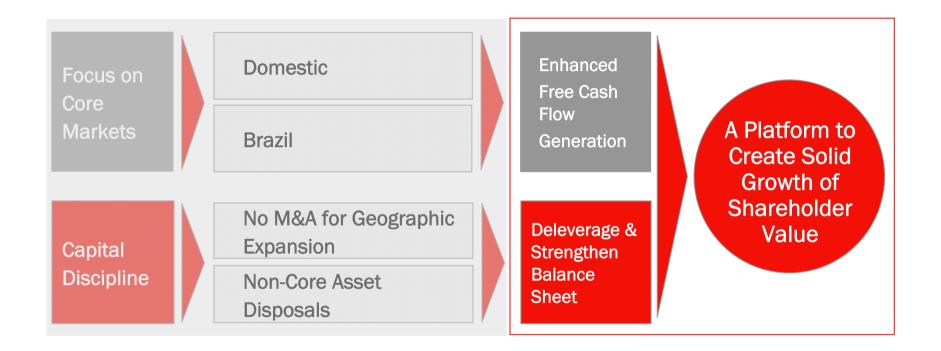
Such forward looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ materially from those projected or implied in the forward looking statements as a result of various factors.

Forward-looking information is based on certain key assumptions which we believe to be reasonable as of the date hereof, but forward looking information by its nature involves risks and uncertainties, which are outside our control, and could significantly affect expected results.

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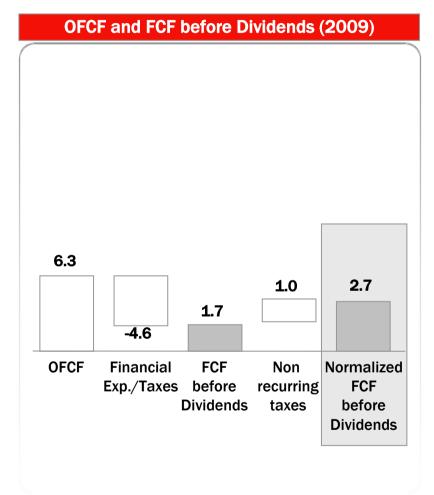
Key Objectives and Strategic Levers Confirmed

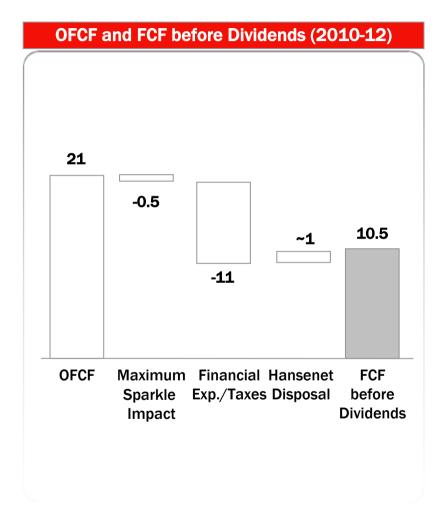




Cash Flow Generation Confirmed as our Priority

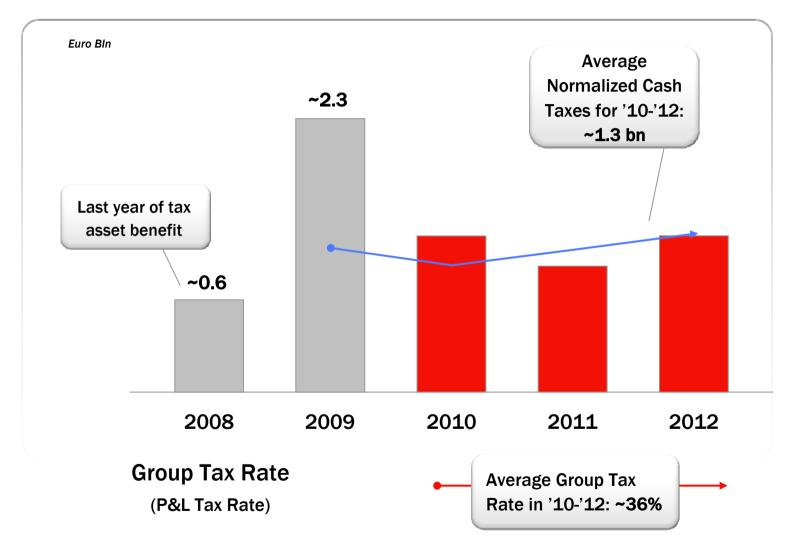
Euro Bln







Cash Taxes now almost Normalized





Stable Financial Expenses due to Solid Financial Management

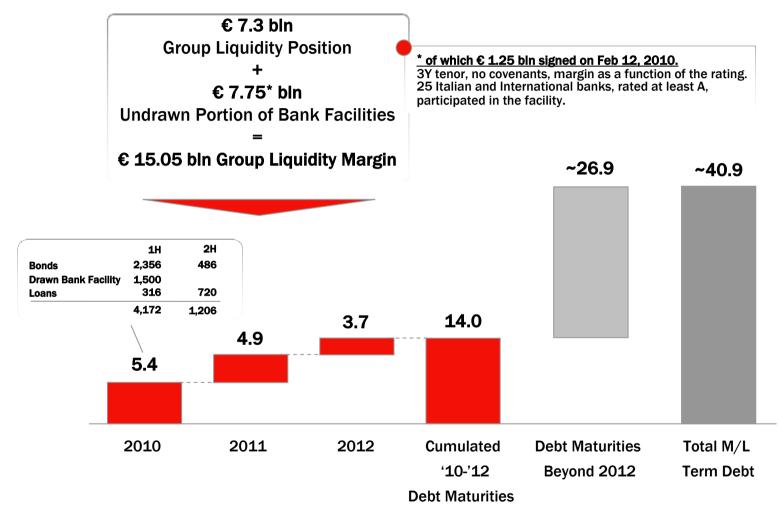
- ▶ YE 2009 average cost of debt at 5.4%
- Minimizing the refinancing risk remains a priority: Group's liquidity shall cover
 12/18 months of the forthcoming maturities
- ▶ Markets and products will be further diversified.
- ▶ Fixed rate portion on gross debt is expected to be not lower than ~62%

Substantially stable Financial Expenses in the 3 year plan



Group Liquidity Matches 2010 – 2012 Maturities

Euro Bln





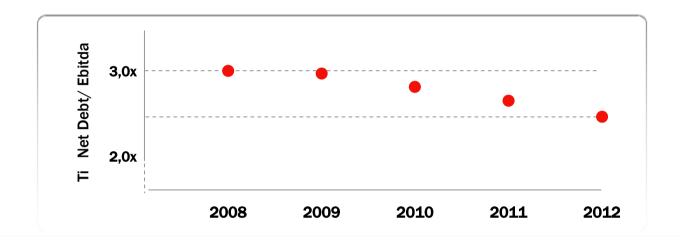
Focus on Deleveraging Confirmed

- Deleverage: a re-affirmed key priority
- **▶** 2008-11 €5 Bln Net Debt reduction confirmed

Adjusted Net Financial Position (€ Bln) -5 Bln 34.5 33.9 ~32.0 ~29.5 <28 2011 2012 2008 2009 2010



2010-12 Net Debt/Ebitda Guidance: reducing, in a 2.5x/3x range



- ▶ A 2.5x/3x range for the New Plan horizon has been identified as consistent with our desired credit profile, with a comfort zone closer to 2.5x
- Impact on TI's Net Debt from Adjustments carried out by the Rating Agencies is relatively limited (no pension funds issues and reduced operating leases)
- We therefore believe that, in the context of TI Group's operating performance as per 2010-2012 Plan, our deleverage trend is in line with our current ratings

